



# Trade Finance Solution



# Operational Excellence & Trade Automation

“A Wonderful Solution by Kyzer, to ensure continued success & support clients more effectively, we needed automated solution that provided for greater collaboration and operational consistency across our trade finance business.

The solution allowed us to get up & running on the platform very quickly. The solution enabled us to have a standard operating model. We are able to track each customer request more efficiently. Process Performance reports and dashboards provide a better insight into our operations.

Great work Kyzer Team.”

**Head Global Trade Services,  
Leading Mid Segment Bank**

**TradeZone** promises more than efficiency gains. It combines centralised control and straight-through processing (STP) for trade to deliver superior service level agreement (SLA) management. It can help you transform trade operations to improve margin, win on client service, and capture new opportunities trade finance.

# We Understand Your Challenges

- Stringent Audit & Compliance norms
- Lack of end-to-end automation
- Movement of physical documents
- Missed TAT and SLAs
- Manual handling of Regulations
- Inefficient tracking of transactions
- Manual Compliance and Exception handling
- Unproductive resources distribution
- Poor inter-departmental co-ordination
- Lack of automation capability

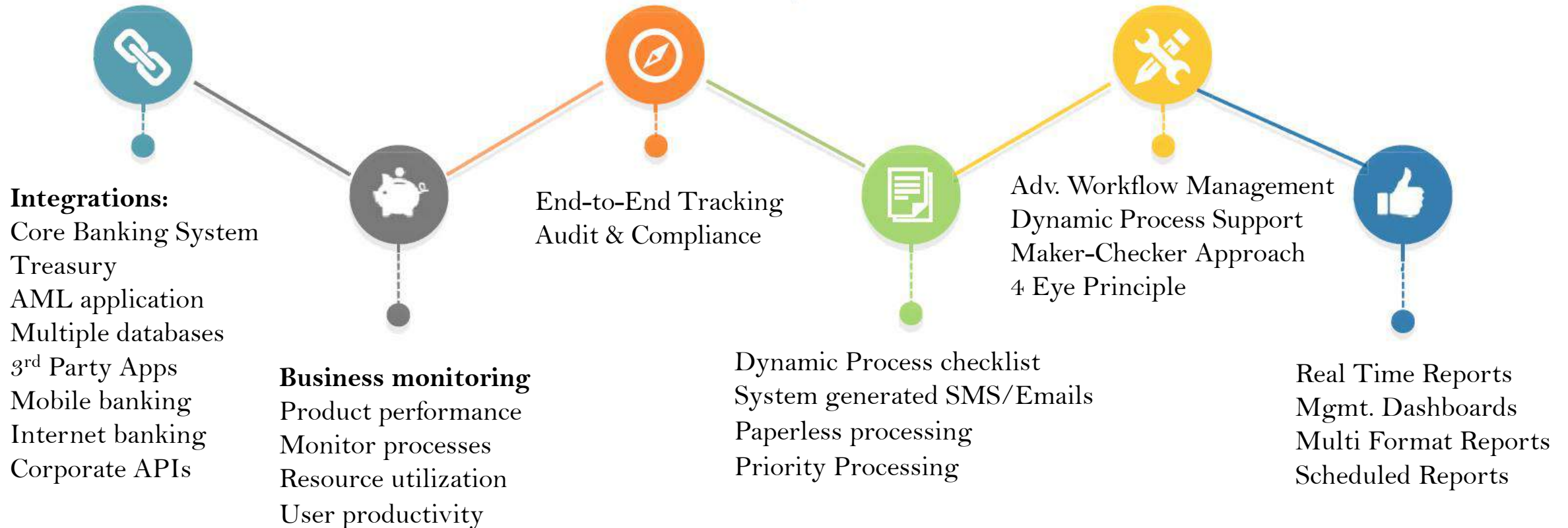
Kyzer brings more to the table.

## Gain Competitive Advantage

- Operational Excellence
- Improved Compliance
- Enhanced Revenues
- Service Leadership
- Increased business opportunities
- Increased Security
- Multiple initiation channels
- Straight through processing
- Decades of proven experience
- Wide spread of offering and expertise

**KYZER**

# TradeZone Solution Snapshot



# Rich Domain Expertise

**Letter of credit (Issuance/Advising, Amendment, LC Bill Drawings, Cancellations, Closure)**

**Open Account Trade - Advance and Direct Bill Payments**

**Bank Guarantees/SBLCs, Trade Loans (Pre/Post shipment Export Advances, Buyer's Credit)**

**Invoice Discounting, Purchase order financing etc.**

- Customer wise Priorities with a feature of Manual Priority
- Discrepancy management Dashboard/Tracker
- Non-banking Customer support
- Audit Trail
- Deferral Validations
- Deferral Reports
- Exhaustive Branch Cover Notes
- Document Management Software (DMS) Integration +
- Do Not Disturb feature
- Future Dated Transactions
- Holiday Master Integration
- HS Code integration
- Swift Message Modification
- Foreign Currency Cheques

+ Additional features. Not part of Base Version

# Solution Highlights

- ✓ Real Time Integration with Core Banking System / Treasury Solutions
- ✓ International and national sanctions list screening
- ✓ Process Based Work Allocation
- ✓ Push and Pull Work Assignments
- ✓ 4-Eye principle
- ✓ Direct Emailing of Swift & Finacle Advices
- ✓ Model Forms view & Download
- ✓ Auto Escalation Matrix
- ✓ Document Watermark
- ✓ Rich graphical Interface
- ✓ Browser Compatibility Google Chrome & IE 10 & above

# TradeZone Solution Features

## *Service Desk*

- Efficient creation of User Requests.
- Quick tracking.
- Timely user notifications.
- End-to-end visibility of user request.
- API based request creation.
- Integration with Mobile & Net banking<sup>+</sup>.
- Integration with CBS, DMS, treasury systems.

## *Operations*

- Bucketing of requests into appropriate process queues
- Process based work allocation to users
- Processing using 'Push - Pull' techniques
- Real time queue visibility
- Request processing using RPA
- Cross reference past requests
- Dedupe & other checks



# TradeZone Solution Features

## *Administration*

- Addition of new processes & products
- Configuration of process allocation
- Customer priority, transaction priority
- Black-List customers
- Fine tune system parameters
- Data archival policies

## *Management*

- Configuration of process based SLAs
- Reports on Turn around times
- Real time reports & Dashboards
- Auto emailing of reports in pdf/csv formats
- Insights into user productivity & efficiency

# India's Premier BFSI Product & Solution Provider

Commenced with a 10-member team, Kyzer Software is now a known name in Trade Finance, Lending and various Banking automation solutions in India with growing operations across other regions.

Positioned with a vertical focus in the financial industry and armed with an array of banking solutions, Kyzer has a firm strength in the market of automation systems.

Possess experience & specialization in successfully executing till date outsourced business solutions that require deep technology knowledge, process proficiency & BFSI domain expertise.

+ **Technology & Services that :**

**Simplify, Streamline & Accelerate**

+ **Your core business processes with our expertise in BFSI domain.**



# ESTEEMED CLIENTS



**Saraswat Co-operative Bank Ltd.**  
(Scheduled Bank)



**Bombay Mercantile**  
Co-operative Bank Limited  
(Scheduled Bank)



# Thank You

To hear more on Trade Finance Suite,  
contact us at

[www.kyzersoft.com](http://www.kyzersoft.com)  
+91 70458 48853  
info@kyzersoft.com

## Development Centre:

Kyzer Software India Pvt Ltd.,  
1, Ambupati Bldg, Pawan Baug  
Near Legacy of Mumbai, SV Road,  
Malad West, Mumbai – 400064.



We make processes <sup>work</sup> for you